

PLAN

Cyber Market Issues

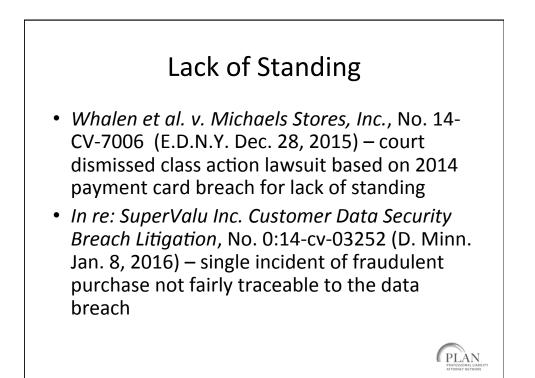
- Types of coverage available
- Carriers dropping from the cyber market
- Mergers of insurance carriers
- Varying products by company
- Varying policy language by company

Who Was Buying Cyber Big companies v. small to midsize companies

- Was it industry specific?
- What were the driving forces for the purchasing decisions?
- What products were sold?
- How much is dependent on the agent/broker?
- Stand alone policies v. endorsements
- Is any of this changing?

Article III Standing

- *Clapper v. Amnesty International USA*, 133 S. Ct. 1138 (2013) expenditure of money to prevent surveillance was a form of manufactured standing
- Alternate theories of harm
 - Lost time and inconvenience
 - Emotional distress
 - Decreased economic value of PII
 - Denied benefit of the bargain
 - Statutory damages



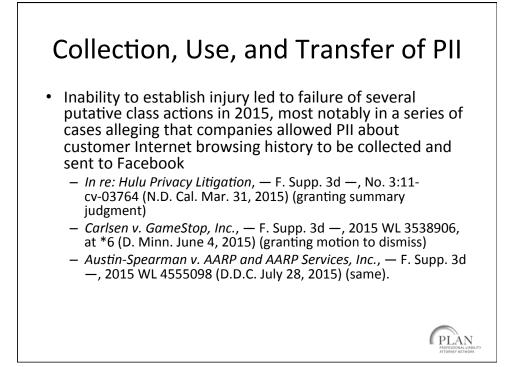
Resnick v. AvMed, 693 F.3d 1317 (11th Cir. 2012)

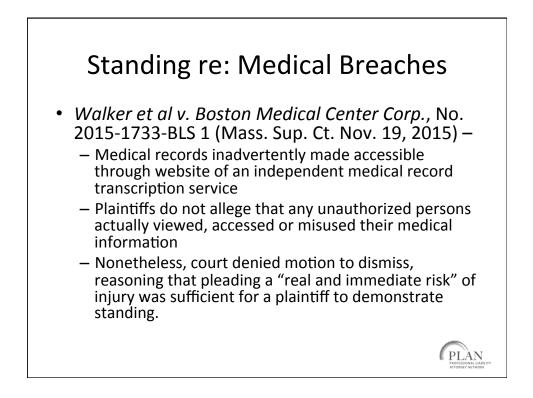
- Two laptops stolen from corporate office with names, SSNs, addresses, and phones
- Injury: plaintiffs were victims of identity theft and suffered monetary damages
 - Bank accounts and credit cards opened
 - Home address changed with USPS
 - E*Trade account opened and overdrawn
- Causation: allegations of negligent care for laptops, no encryption, and timing of ID theft

Remijas v. Neiman Marcus Grp., LLC, No. 14-3122 (7th Cir. 2015)

- First circuit court *post-Clapper* to confer standing based on possibility of future harm
- "Neiman Marcus customers should not have to wait until hackers commit identity theft or credit-card fraud in order to give the class standing."
- Mitigation costs can support injury-in-fact where harm is imminent, and suggested that offer of credit monitoring and ID-theft protection to all customers was "telling."







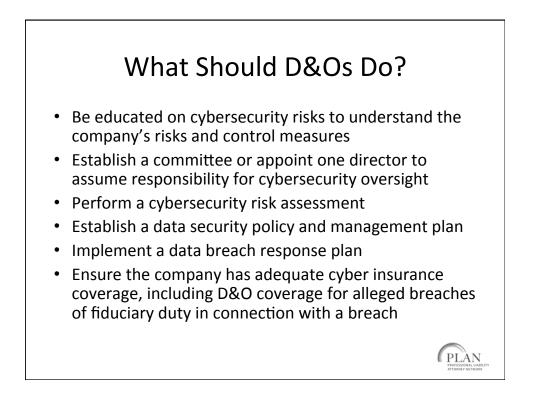


- State laws generally do not to permit shareholders to use the duty of oversight to second-guess well-informed business decisions
- But inadequate oversight can serve as a basis for individual board member liability where:
 - Directors consciously failed to implement any reporting or information system or controls; or
 - Directors, having implemented such system or controls, consciously failed to oversee its operations and thus failed to be informed of risks



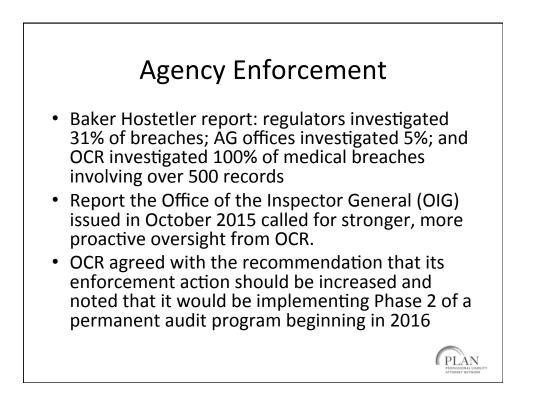
Shareholder Derivative Suits

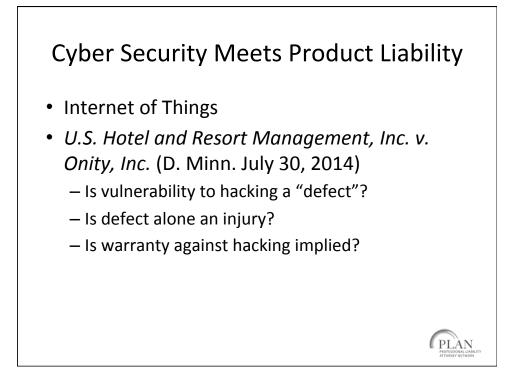
- In re Target
 - Alleges the board and executives "knew or should have known that the company had failed to meet industry standards with its security systems and left its technologies unreasonably vulnerable rendering its customers a target of attacks by nefarious third parties"
 - Further claims they "aggravated the damage to customers by failing to provide prompt and adequate notice to customers and by releasing numerous statements aimed to create a false sense of security to affected customers"

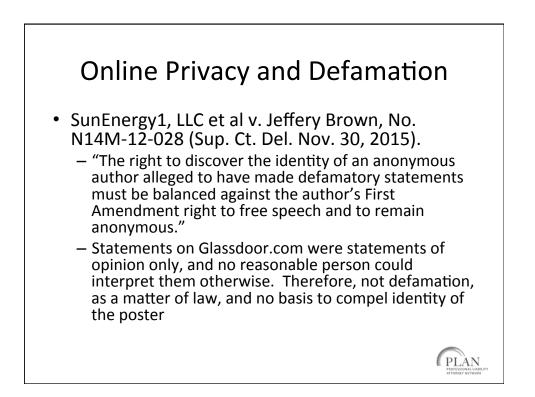


Agency Enforcement

- FTC is pursuing alleged failures to provide adequate security or follow promises or policies about use or security of consumer information as unfair and deceptive trade practices under Section 5 of the FTC Act
- FTC v. Wyndham Worldwide Corp., No. 14-3514 (3rd Cir. 2015) – failure to follow published privacy policies or take reasonable measures to safeguard data can constitute an unfair trade practice

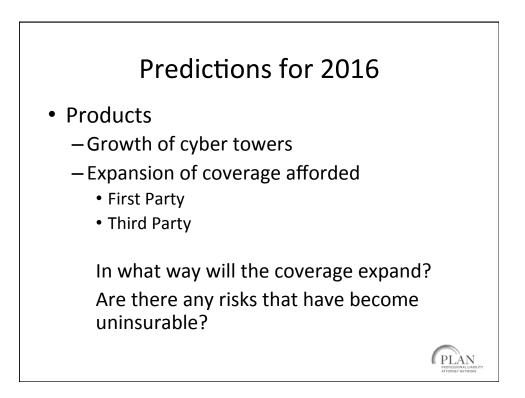






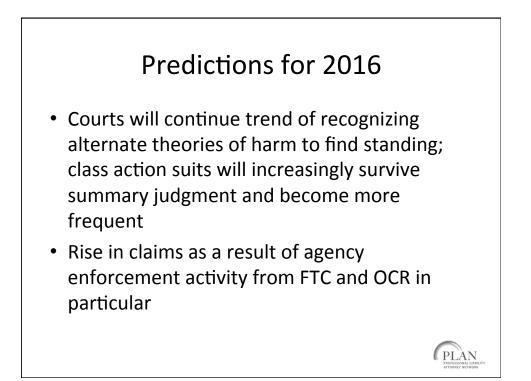
Employee Misuse of Data

- Federal circuits are split whether an employee acts "without authorization" under CFAA when he or she steals employer confidential data at or near termination.
 - Second, Ninth, and Fourth Circuits: as long as employee was allowed to access the data, diversion of employer information is "authorized" under CFAA
 - First, Fifth, Seventh, and Eleventh Circuits: allow CFAA claims for employee misuse of employer information that he or she was otherwise permitted to access



Predictions for 2016

- Underwriting
 - Choosing risks
 - Pricing
 - Overlapping coverage and its impact on placement
 - Position in the tower
 - -Willingness to manuscript policies
 - -Aggregation Issues



Predictions for 2016

- State data breach notification requirements will continue to expand
 - Expanded definition of personal information
 - Required reporting to AG or other agency
 - Required data security measures
- Targeted social engineering hacks will be the primary focus
- Ransomware attacks will continue to evolve
- Service provider due diligence will become more stringent and important

